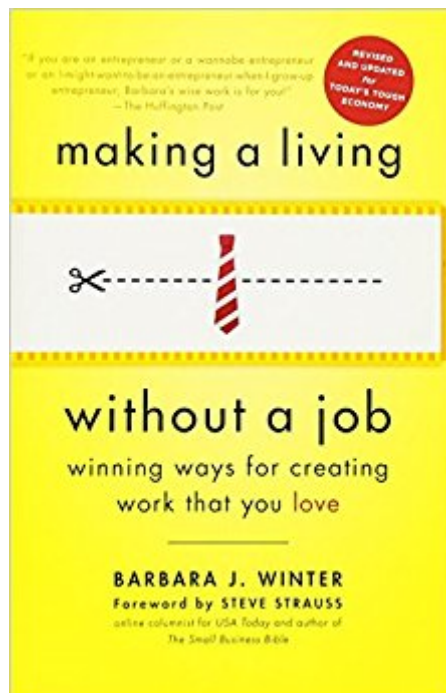




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# Making A Living Without A Job, Revised Edition: Winning Ways For Creating Work That You Love



## Synopsis

For all of the millions of Americans who are out of work, soon to be out of work, or wishing to be freed from unrewarding work—here is the must-have book that will show you how you can make a living by working when, where, and how you want. Newly revised and updated, Barbara J. Winter's guide to successful self-employment is now more relevant than ever before. Drawing on the techniques and ideas of her popular seminars as well as her own thirty years of business expertise and that of other successful entrepreneurs, Winter offers the practical, proven way to launch your own profitable venture. Her indispensable advice ranges from why creativity is more important than capital to how to avoid the most common pitfalls of self-employment and how to develop multiple profit centers. And for this new edition, she has added timely advice on topics including: how to find opportunity in a chaotic economy why smart, small and spunky is the 21st Century business model using the Internet to open the door to fresh opportunities the best resources to help you create and grow a business that is uniquely your own how to leave Employee Thinking behind and build an Entrepreneur's Mindset and much more. Here are all of the tools you need for getting the most profit out of life both professionally and personally.

## Book Information

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## Customer Reviews

"If you are an entrepreneur or a wannabe entrepreneur or an

I-might-want-to-be-an-entrepreneur-when-I-grow-up entrepreneur, Barbara [J. Winter]'s wise work is for you!" —Huffington Post

Barbara Winter is a pioneering self-employment advocate, writer, and teacher who has spent the last twenty-five years pondering the question, "Why aren't we all self-employed?"

I found this book many years ago. Loved it. Subscribed to Barbara's newsletter and loved that too. I can honestly say that this is a book that changed my life, and that's the truth. The title may be a little misleading, because the typical person that takes Barbara's advice may not have a boss, but he/she definitely isn't unemployed. I've been more productive and more satisfied with my professional career, and busier because of the principles expounded by Barbara. Something that I learned from this book, and from the newsletter, is the principle of multiple profit centers. This made all the difference in my life and once I understood what she was talking about I have never looked back and not a day has gone by that her advice wasn't acted upon in my own life. Multiple profit centers are for those of us who are brimming with great ideas and have the ability to juggle multiple projects at the same time. By following her advice we get to give almost every idea a try to see if it will take off and make us some money, or even a lot of money. This is the opposite of "putting all your eggs in one basket". I currently have five profit centers that bring in income regularly plus a couple others that are hit and miss depending on circumstances and opportunities. And I'm actively working on developing another one right now, with a few more on my someday list. Why is this desirable? If one of my profit centers falters, I still have all the others. So unlike an employee, who makes his living by serving one customer, his boss, I have several areas that bring in money. While no one is successful enough by worldly standards to pay all my bills and make me rich, together they all get the job done. I am one of Barbara's people who is "making a living without a job." If you have that entrepreneurial spirit, you will not be disappointed by this book or Barbara's newsletter. She also does live webinars that are pretty popular. She lives out her own advice and knows where of she speaks. She wouldn't call herself this, but a lot of us would: She is definitely a "guru" to me and many, many others on this subject, and deserves the title.

I read this book in 2007 and was SO stimulated with exciting ideas, I made up a word for it - ideareah! Barbara Winter opened up my mind to a flood of business ideas that I never stopped having. I read the book at least 3 times and found myself giving it to others in need of inspiration. Seven years later, after re-reading this book, I left employment to strike out on my own. I'm now living a life SO much happier, less stressful, and more stimulating in which I'm learning all the time and make money doing only things I really enjoy. And new ideas and opportunities come along

often. She writes a newsletter that continues to provide an ongoing stream of resources and inspiration - LOVE Barbara! Meeting her in person was on my bucket list (because of this book), and this past year she gave a workshop in Seattle and my dream came true! Thank you, Barbara, for empowering me to launch out of my comfort zone and into a whole new, better way to live!

It sounds very cheesy to say it, but this book did literally change my life. I discovered it many years ago - the original version - when I was a commodity trader. I was doing a job I hated, and it was so consuming that I had no life. I found this book by accident, and it opened my eyes to possibilities I had never imagined. It took me a couple of years to get the courage to act on the seeds this book planted in my head, but eventually I left that corporate world behind - way behind. Now I have been working for myself for over a decade, and I don't have a regret. I even teach people how to work effectively for themselves now. This book isn't perfect, and it is far from a step-by-step guide to building a business. What is so compelling about it, though, is the courage to explore and the willingness to fail that the author shows. No matter what kind of business you are drawn to what you take from this book is that you just have to start. Most people don't do that, so if you start you have a very good chance of success - even if that eventual success takes its time arriving and ultimately looks nothing like what you set out to find. Quite simply put, I couldn't possibly recommend this book more. If you have any interest at all in working for yourself then you won't regret this purchase.

This book inspired me to look deeper into what I really wanted in reference to my secular world. I liked it so much I made a list things she said as "quotes" to keep me motivated. Like "dissatisfaction can be healthy if it leads you in a better direction." "Obstacles can empower us, not diminish us." "If you accept fear as a natural response to a new situation, you'll be able to act in spite of its annoying presence" - I really liked that one! And this one "Stay focused on what you want to achieve and how to accomplish it will follow". I first read this book as an e-book that I downloaded from the library and liked it so much I ordered the hard copy from . But now that I understand the power of e-books (I can carry my whole library with me where ever I go with my tablet) all my future books will be e-books. Barbara led me to download and read some of the other books she quotes from and from which I learned how I too can work towards my goal of having a little more free time to do the things that matter most to me; not spend them all trying to make ends meet working long hours. I recommended this book to my daughter and I recommend it to anyone that needs inspiration to journey through another road. Luisa Ocasio

I really enjoyed Barbara's writing style in this book. It was relaxed, straight forward, and informative. I was familiar with her work through a different publication and decided to purchase this book. I was not disappointed. Although I have been self-employed for 14 years, this book caused me to reconsider the value of a number of things I am presently doing in order to make a living. If you want an easy read that makes you think about why you are doing what you are doing then this is the book to read. Enjoy it as I did and get motivated to make a positive change for yourself.

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